

# RJ REYNOLDS

TOBACCO COMPANY

COPY

S. R. MacLEOD  
Region Operations Mgr

150 Lawrence Bell Drive  
Suite #108  
Williamsville, NY 14221  
(716) 834-9232  
Fax (716) 834-3145

October 21, 1996

RJR Account #495892  
Mr. C. Beauregard  
J. POLEP DISTRIBUTORS

**DECEMBER DORAL B2G1F / PROMOTION #601794**

Dear Conrad:

DORAL B1G1F product, and Live product, has been ordered (see quantities listed below), as well as **390** skus of B2G1F sleeves (Item #515990) pack your December *Partners* display shipment to participating retail accounts. All additional pertinent promotional information is listed below:

DORAL STYLE	B1G1F UPC Code	#/ (6M) Cases B1G1F	LIVE UPC Code	#/ (12M) Cases LIVE
Full Flavor 100	12300-22267	26	12300-15312	6
Light Kg	12300-22263	26	12300-15112	6

Product PO # 35768 ; Displays PO 1097

Product / Premium Arrival:

November 18, 1996

Ship Date to Retail:

Week of: November 25, 1996

SKU CUBE :

1.0400

SKU WT (w/o Product):

4.0000 lbs

Retail Sales Offer per Sku:

20 units

Billing per Sku:

4 Savings Cartons

EFT \$ Amount:

\$7,640.58

State breakdown:

CT - 6 Cases Each Style \$625.03

MA - 16 Cases Each Style \$418.74

RI - 4 Cases Each Style \$284.68

Live product \$6,312.13

51862 2059

**Promotion Description:** Utilize self-contained shipper. Shipper has 20 buy-2-get-1 free sleeves. Buy-1-Get-1-Free product should be placed into the sleeve and an additional 'Live' pack inserted with it. B1G1F product will be pre-banded.

**SHIP ONE (1) DISPLAY TO EACH RETAIL ACCOUNT AS INDICATED ON THE  
ATTACHED CUSTOMER LIST  
SEE ENCLOSED 'WHOLESALE PACKING INSTRUCTIONS'**

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$28.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to **\$532.00 (19 (12M) case(s) @ \$28.00)**. Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Judy*

J. Campbell  
Promotional Coordinator / 1610

/jc

cc: M. Washo (#1146)  
ROU #1110

**Note to RJR Manager:**

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

V-DECDOR.DOC

51862 2060

STORE	SS	ADDRESS	STREET	STATE	CHAIN ID	CHAIN NAME	PG	CH
112801	424874	STERLING GENERAL	901 A STERLING ROAD	STERLING	CT		0	770537
112801	967190	184 MOBIL	2414 GOLD STAR HWY	MYSTIC	CT		0	148544
112801	632142	BROADWAY GULF	32 BROADWAY	MYSTIC	CT		0	0
113101	579627	STORE 1	453 S MAIN ST	NEW BRITAIN	CT		0	0
113101	618478	LIQUOR DEPOT	50 E MAIN ST	NEW BRITAIN	CT		0	140392
113101	674265	GENTLE TOUCH CAR WAS	140 WESTON ST	HARTFORD	CT		0	0
113102	691218	FULLING MILLS DELI	218 PROSPECT ST	NAUGATUCK	CT		0	0
113102	678432	EAST HARBOR PETRO	1485 E MAIN ST	WATERBURY	CT		0	0
113102	591759	BANK ST. EXXON	474 BANK ST	WATERBURY	CT		0	0
113102	651872	BOB'S HANDI STOP	492 MIDDLEBURY RD	MIDDLEBURY	CT		0	77677
113102	697612	NEW DAILY MART	1255 MIDDLEBURY RD	MIDDLEBURY	CT		0	0
113103	301168	MERIDEN AMOCO	927 E MAIN ST	MERIDEN	CT		0	485102
113103	679849	E MAIN STREET SUNOCO	893 E MAIN ST	MERIDEN	CT		0	587378
113103	712669	AMS LLC	510 BROAD ST	MERIDEN	CT		0	32326
113103	819915	SOUTH MERIDEN PHARM	92 MAIN ST	MERIDEN	CT		0	733956
113103	384286	ROUTE 66 GULF	708 WASHINGTON ST	MIDDLETOWN	CT		0	686345
113103	723596	LAKESIDE DELI	275 BAILEYVILLE RD	MIDDLEFIELD	CT		0	414003
113103	567271	PORTLAND CITGO	ROUTE 66	PORTLAND	CT		0	36008
113103	200666	TYLERVILLE GENERAL	RTE. 154	HADDAM	CT		0	816595
113103	819799	COUNTRY CLOVERLEAF	RTS 80 & 81	KILLINGWORTH	CT		0	166280
113103	555859	A & M MOBIL MART	1334 BOSTON POST RD	MADISON	CT		0	1032
113103	534779	MADISON MINI MART	181 BOSTON POST RD	MADISON	CT		0	454314
113104	706546	COUNTRY STORE	960 SULLIVAN AVE	SOUTH WINDSOR	CT		0	0
113104	205701	ELLINGTON FUEL DEPOT	RT140&30	ELLINGTON	CT		0	0
113104	651902	SANA GETTY	176 TOLLAND TPKE	MANCHESTER	CT		0	689307
113104	768240	SPENCER SUNOCO	196 SPENCER ST	MANCHESTER	CT		0	380733
113105	206181	MILL POND STORE	RT 19	STAFFORD SPGS	CT		0	498253
113105	318670	SOMERS MOBIL	580 MAIN ST	SOMERS	CT		0	732685
113106	665757	PACHAUG CITGO	RTE 138	GRISWOLD	CT		0	584425
113106	967184	KENYON'S MOBIL	241 BOSTON POST RD	WATERFORD	CT		0	0
113106	967186	EAST GATE TEXACO	76 BOSTON POST RD	WATERFORD	CT		0	148577
113107	272395	EDGEWOOD MARKET	568 JEROME AVE	BRISTOL	CT		0	207266
113107	699418	STARLITE MARKET	692 PINE ST	BRISTOL	CT		0	749747
113107	189703	THRIFTY LIQUOR	17 FARMINGTON AVE	PLAINVILLE	CT		0	693051
122205	629189	MIKES MOBIL MART	600 WASHINGTON BLVD	STAMFORD	CT		0	0
122208	720234	SNAXX PLUS	298 BOSTON POST RD	MILFORD	CT		0	0

ST NO	ST	ACCOUNT NAME	ADDRESS	CITY	STATE	SALES CHAIN ID	CHAIN NAME	POLEP
122208	664363	EZ MART	404 BOSTON POST RD	ORANGE	CT			587451
122209	571697	STOP & GO	612 MAIN ST	MONROE	CT			0
122209	618902	PETROL PLUS	1139 POST RD	FAIRFIELD	CT			0
163604	668347	EXXON AT DANBURY MAL	40 BACKUS AVE	DANBURY	CT			221994
163604	819669	GRASSY PLAIN MOBIL	GRASSY PLAIN RD	BETHEL	CT			266619
163604	685230	THOMAS DELI	51 ROUTE 34	SANDY HOOK	CT			584169
163604	820130	NEW FAIRFIELD MOBIL	JCT RTE 37 & 39	NEW FAIRFIELD	CT			0
163605	318577	BRIDGEWATER CONV. ST	ROUTE 67	BRIDGEWATER	CT			0
163607	336102	LIL BUDDYS MINI MART	N. MAPLE	ENFIELD	CT			0
163607	116224	SCITICO MKT	585 HAZARD AVE	ENFIELD	CT			697300
163608	547588	AIRPORT SUNOCO	150 RAINBOW RD	EAST GRANBY	CT			11502
163608	670357	COUNTRY FARE	RTE 44 ALBANY TURNPIK	CANTON	CT			166389
163608	819813	CANTON CITGO	323 ALBANY TPKE	CANTON	CT			0
163608	689367	CANTON MOBIL	306 WEST MAIN ST	CANTON	CT			107623
163608	586375	EJ'S GAS MART INC.	80 E MAIN ST	AVON	CT			380683
163608	678488	ZAQ CONVENIENCE STOR	395 W AVON RD	AVON	CT			913608
112601	108022	FIORE'S MARKET	168 REVERE ST	REVERE	MA			0
112601	640764	SULLY'S VARIETY	890 BROADWAY	CHELSEA	MA			780346
112601	725962	CORNER MARKET	803 BROADWAY	CHELSEA	MA			0
112601	726773	SHREEJI ONE STOP MKT	138 CENTRAL ST	CHELSEA	MA			0
112601	856214	ONE STOP LIQUOR	141 CENTRAL ST.	CHELSEA	MA			562827
112601	664483	ONE STOP MARKET	500 LINCOLN AVE	SAUGUS	MA			562991
112601	566632	T&T CONVENIENCE STOR	8 PUTNAM ST	WINTHROP	MA			784579
112602	105676	IPSWICH BOTTLE SHOP	188 HIGH ST	IPSWICH	MA			354092
112602	408974	CORBANI'S RICHDALE	191 PARKER ST	LAWRENCE	MA			162347
112603	103581	HORTONS MARKET	117 CLINTON ST	SHREWSBURY	MA			213900
112604	756335	BOYLES FAMILY MKT	64 BROADWAY	ARLINGTON	MA			5544
112604	592854	DECATUR MARKET	75 DECATUR ST	ARLINGTON	MA			185538
112604	107083	WOODWARDS PACKAGE	69 MIDDLESEX TPKE	BURLINGTON	MA			898205
112604	756828	PEOPLES MARKET	492 FULTON ST	MEDFORD	MA			584987
112605	598333	R & D DELI	463 FRANKLIN ST	MELROSE	MA			0
112605	666010	KWIK STOP	955 MAIN ST	MELROSE	MA			399899
112605	702974	VINNY'S SUPERETTE	76 BROADWAY	SOMERVILLE	MA			838771
112605	703002	AGGIES PLACE	69 PEARL ST	SOMERVILLE	MA			10983
112605	108212	HIGHLAND MARKET	22 HIGHLAND AVE	SOMERVILLE	MA			322320
112605	637963	S & S MARKET	66 SUMMER ST	SOMERVILLE	MA			686386

STORE ID	STORE	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	CHAIN NAME	PAGE
112606	644309	LUCKY SEVEN MARKET	361 BOSTON ST	LYNN	MA			0 426254
112606	409678	NICOLE FOOD STORE	406 ESSEX ST	SALEM	MA			0 543900
112607	108462	FATHER & SON MARKET	1437 COMMONWEALTH A	BRIGHTON	MA			0 222711
112607	108369	LEES SUPERMARKET	1585 COMM AVE	BRIGHTON	MA			0 424812
112607	073506	FRIENDLY CORNER	2406 MASSACHUSETTS A	CAMBRIDGE	MA			0 244467
112607	436886	HARDY'S SPA	682 BELMONT ST	WATERTOWN	MA			0 299272
112607	469217	MARASH BAKERY	51 DEXTER AVE	WATERTOWN	MA			0 465419
112607	107349	BARCA SPA	42 MOUNT AUBURN ST	WATERTOWN	MA			0 46573
112607	107391	JACKS SMOKE SHOP	80 MAIN ST	WATERTOWN	MA			0 358812
112607	382540	CORNER VARIETY & DEL	345 WASHINGTON ST	NEWTON	MA			0 0
112607	576660	K2 MARKET	367 MOODY ST	WALTHAM	MA			0 0
112607	617091	LAKEVIEW CONVENIENCE	225 LAKE ST	WALTHAM	MA			0 0
112607	699486	GALEN ST MART INC	39 GALEN ST	WATERTOWN	MA			0 0
112609	493584	MAKARI'S CONV. FOOD	1 HAMILTON ST	FRAMINGHAM	MA			0 459172
112609	643413	AUTO BRIT2	105 HOLLIS ST	FRAMINGHAM	MA			0 355057
112609	756064	BACCHIOCHI MOBIL	1111 GREAT PLAIN AVE	NEEDHAM	MA			0 45104
112610	447698	EDGEMERE MINI MARKET	1 PINELAND AVE	SHREWSBURY	MA			0 207274
112610	692906	FLYNN'S TRUCK STOP	307 HARTFORD TPKE	SHREWSBURY	MA			0 242024
112610	313163	EZ CONVENIENT	69 POND ST	ASHLAND	MA			0 203695
112610	535669	ASHLAND CONVENIENT	72 UNION ST	ASHLAND	MA			0 0
112805	103703	RANDELL PACKAGE	103 CANTERBURY ST	WORCESTER	MA			0 631275
112805	102753	HIGHLAND LIQUOR	121 HIGHLAND ST	WORCESTER	MA			0 322297
112805	695238	G & M GROCERY MART	504 CAMBRIDGE ST	WORCESTER	MA			0 248336
112805	557188	SUNRISE SUNSET	47 GRANITE ST	WORCESTER	MA			0 780395
112805	177800	OTB NEWSROOM	2 MAIN ST	MILLBURY	MA			0 553982
112806	759386	FAMILY GROCER	147 MAIN ST	BLACKSTONE	MA			0 225052
112806	528073	SUNNY FARMS	1 CAPE RD	MENDON	MA			0 782359
112809	107532	BO PEEP	120 SOUTH ST	PLAINVILLE	MA			0 0
112809	634445	PLAINVILLE LIQUORS	57 SOUTH ST	PLAINVILLE	MA			0 598367
113002	723750	DARTMOUTH CONVENIENC	313 STATE RD	NORTH DARTMOUT	MA			0 0
113002	694853	FAIRHAVEN CONV STORE	121 SCOTICUT NECK RD	FAIRHAVEN	MA			0 0
113003	445155	SOUTH END FOOD EMP	469 COLUMBUS AVE	BOSTON	MA			0 733238
113003	725963	SHORT STOP CONVENIEN	121 BROOKLINE AVE	BOSTON	MA			0 0
113003	640741	COMMONWEALTH MARKET	1090 COMMONWEALTH A	BOSTON	MA			0 159004
113004	716424	BENNETTS GEN'L STORE	136 TREMONT ST	DUXBURY	MA			0 0
113004	309010	PUDDING BROOK PANTRY	264 WASHINGTON ST	PEMBROKE	MA			0 622753

SR	REF	SST	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	CHAIN NAME	POLEP
113004	107945		VILLAGE MINI MART	911 MAIN ST	HANSON	MA		0	832915
113005	508834		4 WAY CONVENIENCE	355 UNION ST	RANDOLPH	MA		0	240390
113005	109342		VILLAGE MARKET	1067 MAIN ST	BROCKTON	MA		0	832865
113005	109396		BUD'S VARIETY	916 WARREN AVE	BROCKTON	MA		0	0
113006	640761		ADAM'S CONVENIENCE	120 BLACKSTONE ST	BOSTON	MA		0	5637
113006	066022		MIKE'S NEWSSTAND	20 NORTH ST	BOSTON	MA		0	490821
113006	460583		STADIUM DELI	190 N HARVARD ST	ALLSTON	MA		0	751909
113006	108403		ANTHONY'S MARKET	10 CENTRAL SQ	CAMBRIDGE	MA		0	34033
113009	576925		BROOKLINE FOOD MART	396 WASHINGTON ST	BROOKLINE	MA		0	0
113009	697667		ROSLINDALE FOOD MART	4443 WASHINGTON ST	ROSLINDALE	MA		0	665943
113105	701044		KANE'S FOODMART	380 SOUTHBRIDGE ST	AUBURN	MA		0	381400
113105	638057		NEWELLS NEWS	117 MAIN ST	SPENCER	MA		0	538884
113105	501002		KARDAS MARKET	25 MAIN ST	GILBERTVILLE	MA		0	381442
113105	671506		PUBLIC PETROLEUM	394 MAIN ST	THREE RIVERS	MA		0	0
113105	555271		VIDEO PARADISE	478 N MAIN ST	PALMER	MA		0	831487
113105	672845		WILBRAHAM SHELL	1993 BOSTON RD	WILBRAHAM	MA		0	892943
113105	103614		TED'S PACKAGE	24 SCHOOL ST	CHARLTON CITY	MA		0	786558
113105	693752		SOUTHBRIDGE DISC LQ	543 MAIN ST	SOUTHBRIDGE	MA		0	732834
113105	022380		HOLLAND MARKET	561 MASHAPPAUG	HOLLAND	MA		0	332528
162301	706817		ED'S VARIETY&PACKAGE	524 UNION ST	NORTH ADAMS	MA		0	0
162301	719719		JENNIE'S CORNER	228 FRANCIS AVE	PITTSFIELD	MA		0	361139
162301	672860		J&B PARROTT INC	D/B/A GREYLOCK BEVERA	ADAMS	MA		0	576058
162301	495289		DAWES AVE. VARIETY	19 DAWES AVE	PITTSFIELD	MA		0	180406
162301	676258		LABELLES NEIGHBORS	195 STATE ST	SHELBURNE FALLS	MA		0	411264
162301	580449		NEIGHBORS	MAIN ST	CHARLEMONT	MA		0	644401
162301	115553		WEST VARIETY	367 STATE RD	NORTH ADAMS	MA		0	0
162301	114713		LANESBORO SUPERMKT	25 N MAIN STREET	LANESBORO	MA		0	414201
162301	115629		PALMERS VARIETY	221 ELM ST	PITTSFIELD	MA		0	572164
162301	115584		MAZZER'S VARIETY	1 WILSON ST	PITTSFIELD	MA		0	475103
162301	114693		PENNA'S VARIETY	139 W HOUSATONIC ST	PITTSFIELD	MA		0	584607
162301	644565		SOUTH ST GETTY MART	1030 SOUTH ST	PITTSFIELD	MA		0	257915
163607	709960		ONE STOP DISCOUNT	494 CENTRAL ST	SPRINGFIELD	MA		0	0
163607	720849		UNITED CHECKING	205 ELM ST	WEST SPRINGFLD	MA		0	0
163607	675039		RIVERSIDE LIQUORS	1811 MAIN ST	AGAWAM	MA		0	647503
163607	668579		QUALITY MART	1352 ALLEN ST	SPRINGFIELD	MA		0	0
163607	115345		EDDIE'S MARKET	896 ALLEN ST	SPRINGFIELD	MA		0	207100

SR	TERP	SST	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	CHAR. DATE	POLEP
163607		584795	CHRISTINA'S COUNTRY	1401 SUFFIELD ST	AGAWAM	MA		0	138727
163607		684935	FRANK'S PACKAGE	11 DICKINSON ST	SPRINGFIELD	MA		0	246298
163607		480764	SUMMIT PKG & CONV	195 PINE ST	SPRINGFIELD	MA		0	780379
163607		760703	SOUTHGATE PACKAGE	842 SUFFIELD ST	AGAWAM	MA		0	733030
163607		561058	NORTHGATE DISCOUNT L	1985 MAIN ST	SPRINGFIELD	MA		0	563700
163607		542040	GRAHAM'S PACKAGE	1625 MAIN ST	SPRINGFIELD	MA		0	265983
163607		115482	BERTELLI'S PKG.	726 MAIN ST	W SPRINGFIELD	MA		0	63800
163607		644000	CLARK'S GULF	PARK ST	WEST SPRINGFLD	MA		0	146548
163607		115301	SPRING ST DRUG	121 SPRING ST	SPRINGFIELD	MA		0	0
163607		568519	BELMONT CONV STORE	823 BELMONT AVE	SPRINGFIELD	MA		0	60350
163607		115523	COLONIAL NEWS	39 SOUTHWICK ST	FEEDING HILLS	MA		0	158535
163607		114861	DEARBORN PHARMACY	1081 STATE ST	SPRINGFIELD	MA		0	185488
163607		115506	RAC INC. AGAWAM SPIR	430 MAIN ST	AGAWAM	MA		0	10900
163607		691951	RIVERVIEW VTY & DELI	33 RIVER RD	AGAWAM	MA		0	648774
163607		115365	EMPORIUM	618 N MAIN ST	E LONGMEADOW	MA		0	213348
163607		652908	GRAMPY'S	940 BELMONT AVE	SPRINGFIELD	MA		0	266072
163607		478662	WILBRAHAM ROAD SHELL	1110 WILBRAHAM RD	SPRINGFIELD	MA		0	892935
163607		115995	WINN LIQUORS	1038 WILBRAHAM RD	SPRINGFIELD	MA		0	896829
163607		115005	ONE STOP PACKAGE	145 BOSTON RD	SPRINGFIELD	MA		0	562801
163607		116034	FEEDING HILLS MARKET	634 SPRINGFIELD ST	FEEDING HILLS	MA		0	0
163607		731728	GOODIES	300 SPRINGFIELD ST	AGAWAM	MA		0	0
163608		712591	THIRTY HEALTH & BEAU	50 HOLYOKE ST	HOLYOKE	MA		0	0
163608		760506	SCIBELLIS MOBIL 4139	600 COLLEGE HWY	SOUTHWICK	MA		0	697268
163608		722871	THE GENERAL STORE	587 COLLEGE HWY	SOUTHWICK	MA		0	0
163608		115429	SOUTHWICK PKG INC	466 COLLEGE HWY	SOUTHWICK	MA		0	733402
163608		114993	PLEASANT ST MKT	54 PLEASANT ST	WESTFIELD	MA		0	600205
163608		760548	FRED'S VARIETY	505 GRANVILLE RD	WESTFIELD	MA		0	244426
163608		693349	BURKE'S EMPORIUM INC	37 MILL ST	WESTFIELD	MA		0	0
163608		702672	COUNTRY MART	317 LITTLE RIVER RD	WESTFIELD	MA		0	0
163608		760374	MRS PHIPPS INC	420 UNION ST	WESTFIELD	MA		0	592410
163608		114970	MR PHIPPS PKG 936112	111 N ELM ST	WESTFIELD	MA		0	592402
163608		705626	GETTY MART	278 ELM ST	WESTFIELD	MA		0	0
163608		599222	GETTY SERVICE	41 FRANKLIN STREET	WESTFIELD	MA		0	258822
163608		114849	NU CORNER VARIETY	2 CROWN ST	WESTFIELD	MA		0	45294
163608		588675	GREG & ADAMS PACKAGE	1380 DWIGHT ST	HOLYOKE	MA		0	276659
163608		115213	ROHANS NEWS	648 HIGH ST	HOLYOKE	MA		0	661520

SP. TRF	SST	ACCOUNT NAME	ADDRESS	CITY	STATE	SP. TRF ID	CHAIN NAME	PG. 1
163608	434442	DILLON'S PACKAGE	589 HIGH ST	HOLYOKE	MA			0 191718
163608	760287	ROUTE 202 LIQUOR	518 WESTFIELD RD	HOLYOKE	MA			0 816702
163608	511973	CITY LIQUORS	445 HIGH ST	HOLYOKE	MA			0 144915
163608	586725	CORNER DELIGHT	95 HIGH ST	HOLYOKE	MA			0 164541
163608	696037	UNION MART T02	123 COTTAGE ST	EASTHAMPTON	MA			0 821231
163608	696050	ONE STOP HOLYOKE	165 SUFFOLK ST	HOLYOKE	MA			0 0
163608	639626	R & R VARIETY	207 1/2 SARGEANT ST	HOLYOKE	MA			0 628032
163608	949858	MOCK'S CHIP & ALE	100 DAMON RD	NORTHAMPTON	MA			0 505255
163608	760475	NEIGHBOR'S	CONWAY RD	SO DEERFIELD	MA			0 531731
163608	654904	LAKESIDE GETTY	17 RUSSELL ST	HADLEY	MA			0 413989
163609	700480	FOUR SEASONS PACKAGE	325 EAST ST	LUDLOW	MA			0 0
163609	495892	J.POLEP DIST.SERVICE	705 MEADOW ST	CHICOPEE	MA			0 0
163609	115081	FETTES WINE & SPIRIT	576 PAGE BLVD	SPRINGFIELD	MA			0 CP556033
163609	571429	QUICK STOP VARIETY	902 CAREW ST	SPRINGFIELD	MA			0 626069
163609	708449	SB GAS / CONVENIENCE	289 CAREW ST	SPRINGFIELD	MA			0 0
163609	399705	MANTE MOBIL MART II	1828 BOSTON RD	SPRINGFIELD	MA			0 463505
163609	115421	ORCHARD VARIETY INC	152 MAIN ST	INDIAN ORCHARD	MA			0 566505
163609	114876	ACRES NEWS	1924 WILBRAHAM RD	SPRINGFIELD	MA			0 0
163609	115221	HELENE'S VARIETY	355 DALE ST	CHICOPEE	MA			0 318741
163609	234482	VIDEO STOP	1177 GRATTAN ST	CHICOPEE	MA			0 831438
163609	381978	SAM'S CONVENIENCE ST	147 BROADWAY ST	CHICOPEE	MA			0 175604
163609	115162	WINN LIQUORS	1966 MEMORIAL DR	CHICOPEE	MA			0 896811
163609	760630	WHITE EAGLE PACKAGE	620 FULLER RD	CHICOPEE	MA			0 888008
163609	760258	SUPERMART	1782 WESTOVER RD	CHICOPEE	MA			0 883546
163609	340755	VILLAGE PACKAGE	16 FEDERAL ST	BELCHERTOWN	MA			0 833616
163609	338086	COUNTRY CROSSROADS	43 FEDERAL ST	BELCHERTOWN	MA			0 166363
163609	589928	DWIGHT MINI MART	1066 FEDERAL ST	BELCHERTOWN	MA			0 202036
163609	115074	LIBERTY PACKAGE	747 CAREW ST	SPRINGFIELD	MA			0 430702
163609	038227	POP 'N' KORK	206 HOLYOKE ST	LUDLOW	MA			0 605782
163609	455697	BRIDGE PACKAGE	36 EAST ST	LUDLOW	MA			0 87718
163609	711834	COZY CORNER GROCERY	36 ELY ST	HOLYOKE	MA			0 0
163609	544793	MARK'S VARIETY	346 WEST AVE	LUDLOW	MA			0 466052
163609	722192	MEADOWBROOK FOOD CNT	259 FULLER ST	LUDLOW	MA			0 0
163803	417021	SHERMANS COUNTRY ST.	ROUTE 9	CHESTERFIELD	NH			0 0
162304	620412	GRAMPY'S OF SARATOGA	114 SO BROADWAY	SARATOGA SPA	NY			0 0
162304	389817	GLORIA'S SNACK SHOP	RT 9 & AVIATION ROAD	QUEENSBURY	NY			0 0

SP	ST	ACCOUNT NAME	ADDRESS	CITY	STATE	STANDARD	CHARGE	ZONE
162305	581174	ASIAN AMERICAN	451 MCCLELLAN ST	SCHENECTADY	NY		0	0
162309	767073	VAILES GATE MOBIL	1 ROUTE 32 RD #6	NEW WINDSOR	NY		0	0
163601	698919	GOSHEN MOBIL	GREENWICH AVENUE	GOSHEN	NY		0	242107
163604	427324	AMOCO FOOD MART INC	ROUTE 22	BREWSTER	NY		0	32763
163606	718806	BB SINGH CORP	100 FREEDOM PLAINS RD	POUGHKEEPSIE	NY		0	0
112801	112720	SUMMIT GENERAL	OLD SUMMIT ROAD	GREENE	RI		0	7804030
112801	682629	SPRING STREET MARKET	1 SPRING ST	HOPE VALLEY	RI		0	747295
112802	960420	HARK'S SUNOCO	1190 BROAD ST	CENTRAL FALLS	RI		0	299768
112802	112485	CENTRAL DRUG	1060 BROAD ST	CENTRAL FALLS	RI		0	120352
112802	111987	LIQUOR SHOPPE	155 BROAD ST	PAWTUCKET	RI		0	436782
112802	483125	LINDEN FARMS	198 FRONT ST	LINCOLN	RI		0	434027
112802	450252	MARTONE MOBIL	301 BRANCH AVE	PROVIDENCE	RI		0	468538
112802	759257	SPRING HILL FARMS	905 CHARLES ST	CENTREDALE	RI		0	0
112802	111925	SUNSHINE MARKET	194 DOUGLAS AVE	PROVIDENCE	RI		0	0
112802	964083	ONE STOP LIQUORS	390 SMITHFIELD AVE	PAWTUCKET	RI		0	562785
112803	699419	CONIMICUT VARIETY INC	695 W SHORE RD	WARWICK	RI		0	159699
112803	652133	SANDY LANE GETTY	1015 SANDY LANE	WARWICK	RI		0	689422
112803	644951	TIOGUE AVENUE GETTY	585 TIOGUE AVE	COVENTRY	RI		0	799585
112803	642657	JEFFERSON BLVD GETTY	33 JEFFERSON BLVD	WARWICK	RI		0	361121
112803	112597	I.M. GAN, INC.	3330 POST RD	WARWICK	RI		0	350876
112803	112606	ROCHS MARKET	111 LEGRIS AVE	WEST WARWICK	RI		0	656702
112803	594018	POST ROAD GETTY	1307 POST ROAD	WARWICK	RI		0	0
112803	445962	BICHO BROS. SERVICE	456 POST RD	WARWICK	RI		0	67405
112803	111015	BAXTERS CROWN LIQUOR	1230 W SHORE RD	WARWICK	RI		0	47852
112803	636609	ROSA FINE FOODS ASSC	2434 W SHORE RD	WARWICK	RI		0	665802
112804	707344	NEWPORT COIN	104 BROADWAY	NEWPORT	RI		0	0
112806	731311	RICK'S SUNOCO	336 CUMBERLAND ST	WOONSOCKET	RI		0	0
112806	549750	CHIPMAN'S CORNER	1046 CASS AVE	WOONSOCKET	RI		0	0
112806	243912	AJ'S MINI MART	971 SOCIAL ST	WOONSOCKET	RI		0	802009
112806	965905	HERITAGE COFFEE	66 MAIN STREET	WOONSOCKET	RI		0	319772
112806	112554	EDDIES SUPER MARKET	900 VICTORY HIGHWAY	SLATERSVILLE	RI		0	207126
112806	112420	WILLIAMS 5 & 10	VICTORY HIGHWAY	SLATERSVILLE	RI		0	894642
112806	112418	GALLANT LIQUOR	900 VICTORY HWY	SLATERSVILLE	RI		0	250001
112806	112570	CHEPACHET PHARMACY	VICTORY HIGHWAY	CHEPACHET	RI		0	0
112806	112428	CHRISTY LIQUORS	184 PUTNAM PIKE	CHEPACHET	RI		0	0
112806	112435	KITSON LIQUORS	677 PUTNAM PIKE	CHEPACHET	RI		0	0

NO.	SIC	ACCOUNT NAME	ADDRESS	CITY	STATE	DATE	CHAIN NAME	NO.
112806	630972	STATE LINE CONVENIEN	193 DANIELSON PIKE	FOSTER	RI			0 751859
112807	044885	BELOW COST	505 ATWOOD AVE	CRANSTON	RI			0 0
112807	112128	CHRISTY'S PKG STORE	529 RESERVOIR AVE	CRANSTON	RI			0 151035
112807	672428	HARRY'S VARIETY	574 PLAINFIELD ST	PROVIDENCE	RI			0 0
112807	673447	SPEEDY MART INC	95 WARWICK AVE	CRANSTON	RI			0 734984
112807	704208	J POLEP DISTRIBUTION	85 ROLFE STREET	CRANSTON	RI			0 0
112808	112222	IOVINO'S MARKET	73 KENYON ST	PROVIDENCE	RI			0 0
112808	035219	OLDE SMOKE SHOPPE	130 WESTMINSTER ST	PROVIDENCE	RI			0 561639
112808	704027	PRIME DRUG INC	613 CRANSTON ST	PROVIDENCE	RI			0 0
112808	112593	TONY'S MARKET	769 BROAD ST	PROVIDENCE	RI			0 0
112808	112592	STANDARD LIQUORS INC	829 EDDY ST	PROVIDENCE	RI			0 751917
112808	646778	REGENCY MART INC	3 REGENCY PLAZA	PROVIDENCE	RI			0 633560
112808	525825	TOWN GULF	612 TAUNTON AVE	EAST PROVIDENCE	RI			0 810937
112808	469353	WILLETT FARMS	185 WILLETT AVE	RIVERSIDE	RI			0 0
112808	545021	CLIFT'S LIQUORS, INC	191 WILLETT AVE	RIVERSIDE	RI			0 149393
112808	466409	HIGH SPIRIT LIQUOR	571 N MAIN ST	PROVIDENCE	RI			0 0
163609	169047	7 ELEVEN #22402	450 COOLEY ST	SPRINGFIELD	MA	0001 04 02	SOUTHLAND CORP	734293
163609	759774	DAIRY MART 2110	20 EAST ST	SPRINGFIELD	MA	0205 01 00	DAIRY MART EAST CO	176727
112803	112739	DAIRY MART 3832	51 W WARWICK AVE	WEST WARWICK	RI	0205 01 00	DAIRY MART EAST CO	78142
163607	585284	DAIRY MART 2118	158 ISLAND POND RD	SPRINGFIELD	MA	0205 11 00	DAIRY MART EAST FU	176768
163607	554972	DAIRY MART 1551	307 HAZARD AVE	ENFIELD	CT	0205 21 00	DAIRY MART_EAST LT	241018
112601	107664	DAIRY MART 2332	160 SQUIRE RD	REVERE	MA	0205 21 00	DAIRY MART_EAST LT	0
163607	585302	DAIRY MART 2122	662 KINGS HWY	WEST SPRINGFIEL	MA	0205 21 00	DAIRY MART_EAST LT	176594
163607	071061	DAIRY MART 2109	2260 WESTFIELD ST	WEST SPRINGFIEL	MA	0205 21 00	DAIRY MART_EAST LT	176537
112803	168976	DAIRY MART 3821	2105 WARWICK AVE	WARWICK	RI	0205 21 00	DAIRY MART_EAST LT	559307
112809	112419	DAIRY MART 3836	1182 HIGH ST	CUMBERLAND	RI	0205 21 00	DAIRY MART_EAST LT	179853
112806	585672	B & D PETROLEUM	326 S MAIN ST	BELLINGHAM	MA	0947 00 00	B & D PETROLEUM	140574
113105	598537	DEVS SERVICE INC.	39 MAIN ST	SOUTHBRIDGE	MA	0947 00 00	B & D PETROLEUM	189811
162301	644360	J.T.B. AND CO.	650 MAIN ST	DALTON	MA	0947 00 00	B & D PETROLEUM	355107
163607	652912	B&D SAV MOR	190 ORANGE ST	SPRINGFIELD	MA	0947 00 00	B & D PETROLEUM	43455
163607	484468	SCOTT'S CITGO	650 SUFFIELD ST	AGAWAM	MA	0947 00 00	B & D PETROLEUM	699496
163608	445814	CINDERELLA'S CITGO	801 COLLEGE HWY	SOUTHWICK	MA	0947 00 00	B & D PETROLEUM	139923
163608	400236	J D T CITGO	33 MAIN ST	WESTFIELD	MA	0947 00 00	B & D PETROLEUM	354985
163609	759669	STEPHEN'S SERV STA.	668 LIBERTY ST	SPRINGFIELD	MA	0947 00 00	B & D PETROLEUM	770503
163609	569548	WYMAN PETROLEUM	451 GRATTAN ST	CHICOPEE	MA	0947 00 00	B & D PETROLEUM	693036
163609	670582	AJI INDUSTRIES	740 BOSTON RD	SPRINGFIELD	MA	0947 00 00	B & D PETROLEUM	11478

SR	ISS	ACCOUNT NAME	ADDRESS	CITY	STATE	DATE	QUANTITY	CHAIN NAME	PRICE
113104	702909	B&D CITGO	77 ELLA GRASSO TURNPI	WINDSOR LOCKS	CT	0947 01 00		B & D PETROLEUM	0
163607	698803	B&D CITGO	BAY ST	SPRINGFIELD	MA	0947 01 00		B & D PETROLEUM	0
163607	701611	B&D CITGO	273 HANCOCK ST	SPRINGFIELD	MA	0947 01 00		B & D PETROLEUM	0
163607	682255	B&D CITGO	603 WILBRAHAM RD	SPRINGFIELD	MA	0947 01 00		B & D PETROLEUM	0
163608	651415	B&D CITGO	3 BROWN AVE	HOLYOKE	MA	0947 01 00		B & D PETROLEUM	43448
163609	683286	B&D CITGO	453 COOLEY ST	SPRINGFIELD	MA	0947 01 00		B & D PETROLEUM	59220
162301	115600	FOOD BAG #551	1330 EAST ST	PITTSFIELD	MA	1328 00 00		FOOD BAG CONV.STO	322453
112801	113177	LEDYARD MOBIL #032	749 COL LEDYARD HIGH	LEDYARD	CT	1330 00 00		ALDIN ASSOCIATES IN	140350
112801	113043	SEAPORT MOBIL #002	WHITEHALL AVE	MYSTIC	CT	1330 00 00		ALDIN ASSOCIATES IN	140129
112801	636017	CHUCKYS #34	33 MAIN ST	OLD MYSTIC	CT	1330 00 00		ALDIN ASSOCIATES IN	140194
112801	758877	RTE 1 CITGO #008	RTE. 1	PAWCATUCK	CT	1330 00 00		ALDIN ASSOCIATES IN	140145
113106	758878	G F MOBIL #029	ROUTE 12	GALES FERRY	CT	1330 00 00		ALDIN ASSOCIATES IN	140343
113106	758736	PRESTON MOBIL #095	RFD #5 ROUTE 12	NORWICH	CT	1330 00 00		ALDIN ASSOCIATES IN	140376
113106	113315	CHUCKY'S #085	RT 12	LISBON	CT	1330 00 00		ALDIN ASSOCIATES IN	140236
113106	620507	TRADING COVE SUN 021	688 W THAMES ST	NORWICH	CT	1330 00 00		ALDIN ASSOCIATES IN	140186
113106	113107	WASHINGTON ST MOBIL	WASHINGTON STREET	NORWICH	CT	1330 00 00		ALDIN ASSOCIATES IN	140152
113106	113348	BROOKLYN SUNOCO #017	RT 6	BROOKLYN	CT	1330 00 00		ALDIN ASSOCIATES IN	140178
113106	758863	CHUCKYS #018	485 OCEAN AVE	NEW LONDON	CT	1330 00 00		ALDIN ASSOCIATES IN	140319
113106	272741	CHUCKY'S	952 NEW LONDON TPKE	GLASTONBURY	CT	1330 00 00		ALDIN ASSOCIATES IN	140160
163606	631464	SHARON XTRA MART 771	GAY STREET	SHARON	CT	1403 00 00		XTRA MART	0
163607	760397	PRIDE OIL	169 SPRINGFIELD ST	AGAWAM	MA	1736 00 00		C. K. SMITH & CO.	613521
163607	760359	PRIDE SELF SERVE	363 MAIN ST COR MILL	SPRINGFIELD	MA	1736 00 00		C. K. SMITH & CO.	613612
163607	760358	PRIDE SELF SERVE	475 SAINT JAMES AVE	SPRINGFIELD	MA	1736 00 00		C. K. SMITH & CO.	613620
163608	034830	PRIDE SELF SERVE	330 MAIN ST	HOLYOKE	MA	1736 00 00		C. K. SMITH & CO.	613448
163608	760592	PRIDE SELF SERVE	54 EASTHAMPTON RD	NORTHAMPTON	MA	1736 00 00		C. K. SMITH & CO.	613471
163609	760403	PRIDE SELF SERVE	181 CENTER ST	CHICOPEE	MA	1736 00 00		C. K. SMITH & CO.	613513
163609	623759	PRIDE OIL	250 MAIN ST	INDIAN ORCHARD	MA	1736 00 00		C. K. SMITH & CO.	613562
112809	397480	COST PLUS #7	175 MANSFIELD AVE	NORTON	MA	1815 00 00		COST PLUS	94232
112801	555835	COST PLUS	CHARIHO PLAZA	WYOMING	RI	1815 00 00		COST PLUS	94226
112803	535770	COST PLUS	1077 TIOGUE AVE	COVENTRY	RI	1815 00 00		COST PLUS	94229
112803	030615	COST PLUS	2410 WARWICK AVE	WARWICK	RI	1815 00 00		COST PLUS	164921
112807	087327	COST PLUS	1452 HARTFORD AVE	JOHNSTON	RI	1815 00 00		COST PLUS	94234
163609	115148	KAPPY'S LIQUORS	1461 MEMORIAL DR	CHICOPEE	MA	1847 00 00		KAPPY'S LIQUORS	863928
163609	021121	KAPPY'S LIQUORS	711 BOSTON RD	SPRINGFIELD	MA	1847 00 00		KAPPY'S LIQUORS	80820
112809	717363	YANKEE SPIRITS	628 WASHINGTON ST	SOUTH ATTLEBOR	MA	2251 00 00		YANKEE SPIRITS	0
163803	290139	GILL MOBIL	23 FRENCH KING HWY	TURNERS FALLS	MA	2666 00 00		RICE OIL COMPANY	0

SP	TERF	SS	ADDRESS	DATE	ADDRESS	STATE	DATE	NAME	PHONE
163803	575359	SUNOCO SMART STOP	416 FEDERAL ST		GREENFIELD	MA	2730 00 00	A R SANDRI	690982
163608	830173	J & J MOBIL MART	181 ELM ST		WESTFIELD	MA	2794 02 00	MOBIL POWER BUYER	0
163608	623915	JIMS MOBIL	1635 NORTHAMPTON ST		HOLYOKE	MA	2794 02 00	MOBIL POWER BUYER	361618
163608	652949	CRABTREE SRV CTR 163	1530 NORTHAMPTON ST		HOLYOKE	MA	2794 02 00	MOBIL POWER BUYER	166934
163609	114794	WHITE WING	568 NEWTON ST		SOUTH HADLEY	MA	2794 02 00	MOBIL POWER BUYER	888305
163609	440117	LOU'S AUTOMOTIVE, INC	471 COOLEY ST		SPRINGFIELD	MA	2794 02 00	MOBIL POWER BUYER	448738
112805	664446	CONVENIENCE PLUS #24	177 SOUTH WEST CUT OF		WORCESTER	MA	3433 00 00	R. M. O'CONNELL	556183
113007	657032	CONVENIENCE PLUS 22	475 N BEDFORD ST		E BRIDGEWATER	MA	3433 00 00	R. M. O'CONNELL	556985
113105	247492	CONVENIENCE PLUS #13	42 SOMERS RD		HAMPDEN	MA	3433 00 00	R. M. O'CONNELL	557215
113105	247486	CONVENIENCE PLUS #14	144 THORNDIKE ST		PALMER	MA	3433 00 00	R. M. O'CONNELL	557223
113105	470688	CONVENIENCE PLUS #19	86 S MAIN ST		BONDVILLE	MA	3433 00 00	R. M. O'CONNELL	557280
113105	247471	CONVENIENCE PLUS #15	75 EAST ST		WARE	MA	3433 00 00	R. M. O'CONNELL	557231
162301	448882	CONVENIENCE PLUS #18	259 MAIN ST		WILLIAMSTOWN	MA	3433 00 00	R. M. O'CONNELL	557124
162301	185793	CONVENIENCE PLUS #7	107 N MAIN ST		LANESBORO	MA	3433 00 00	R. M. O'CONNELL	557066
162301	028906	CONVENIENCE PLUS #6	458 CURRAN HWY		NORTH ADAMS	MA	3433 00 00	R. M. O'CONNELL	557058
162301	319325	CONVENIENCE PLUS #16	173 NORTH ST		CHESHIRE	MA	3433 00 00	R. M. O'CONNELL	557090
162301	623953	CONVENIENCE PLUS #4	115 DALTON AVE		PITTSFIELD	MA	3433 00 00	R. M. O'CONNELL	557033
162301	623860	CONVENIENCE PLUS #1	84 TYLER ST		PITTSFIELD	MA	3433 00 00	R. M. O'CONNELL	557009
162301	623963	CONVENIENCE PLUS #2	185 LINDEN ST		PITTSFIELD	MA	3433 00 00	R. M. O'CONNELL	557017
162301	310383	CONVENIENCE PLUS #17	1025 SOUTH ST		PITTSFIELD	MA	3433 00 00	R. M. O'CONNELL	557116
162306	060245	CONVENIENCE PLUS #5	241 MAIN ST		LEE	MA	3433 00 00	R. M. O'CONNELL	557041
162306	247514	CONVENIENCE PLUS #10	229 STOCKBRIDGE RD		GREAT BARRINGT	MA	3433 00 00	R. M. O'CONNELL	557082
162306	289966	CONVENIENCE PLUS #3	ROUTE 7		STOCKBRIDGE	MA	3433 00 00	R. M. O'CONNELL	557025
163607	589637	CONVENIENCE PLUS #21	527 ALLEN ST		SPRINGFIELD	MA	3433 00 00	R. M. O'CONNELL	557157
163607	184153	CONVENIENCE PLUS #8	61 LOCUST ST		SPRINGFIELD	MA	3433 00 00	R. M. O'CONNELL	557181
163608	611168	CONVENIENCE PLUS #23	73 RUSSELL ST		HADLEY	MA	3433 00 00	R. M. O'CONNELL	556993
163609	519609	CONVENIENCE PLUS #20	206 NEWBURY ST		CHICOPEE	MA	3433 00 00	R. M. O'CONNELL	556118
163609	247533	CONVENIENCE PLUS #12	483 GRANBY RD		SOUTH HADLEY	MA	3433 00 00	R. M. O'CONNELL	557207
163609	247504	CONVENIENCE PLUS #11	341 WEST ST		LUDLOW	MA	3433 00 00	R. M. O'CONNELL	557199
113103	718994	SUPER PUMPER 3	929 WASHINGTON ST		MIDDLETOWN	CT	3680 00 00	CHESTNUT MOBIL MA	127456
113102	618403	PATCO	MAIN STREET		WATERTOWN	CT	3780 00 00	PATTERSON OIL	584052
113107	025131	PATCO	31 MAIN ST		TERRYVILLE	CT	3780 00 00	PATTERSON OIL	584037
113107	206043	LITCHFIELD MOBIL	WEST STREET		LITCHFIELD	CT	3780 00 00	PATTERSON OIL	584086
113107	529606	PATCO HANDY STOP #4	1036 E MAIN ST		TORRINGTON	CT	3780 00 00	PATTERSON OIL	584045
113107	759680	EAST & WALL EXXON	189 E MAIN ST		TORRINGTON	CT	3780 00 00	PATTERSON OIL	584094
113107	374672	WEST SIDE MOBIL #9	392 CHURCH ST		TORRINGTON	CT	3780 00 00	PATTERSON OIL	581488

SR	CHRG	SIST	ACCOUNT NAME	ADDRESS	CITY	STATE	CHARGE	CHAIN NAME	CHRG
113107		216040	NORTH ELM MOBIL	100 N ELM ST	TORRINGTON	CT	3780 00 00	PATTERSON OIL	584078
113107		618412	PATCO HANDY STOP	NORTH MAIN ST	TORRINGTON	CT	3780 00 00	PATTERSON OIL	584011
113107		631471	PATCO HANDY STOP #10	610 WINSTED RD	TORRINGTON	CT	3780 00 00	PATTERSON OIL	581470
163606		618439	LAKEVILLE MOBIL	MONTGOMERY STREET	LAKEVILLE	CT	3780 00 00	PATTERSON OIL	584060
163606		631647	CANAAN MOBIL	ROUTE 44	CANAAN	CT	3780 00 00	PATTERSON OIL	584029
163606		595330	KENT PATCO HANDY	RTE. 7 & 341	KENT	CT	3780 00 00	PATTERSON OIL	584136
112607		587536	QUALITY MART	150 N BEACON ST	BRIGHTON	MA	5037 00 00	QUALITY MART	0
113003		629312	QUALITY MART	170 TREMONT ST	BOSTON	MA	5037 00 00	QUALITY MART	0
113003		629316	QUALITY MART	21 MASSACHUSETTS AVE	BOSTON	MA	5037 00 00	QUALITY MART	0
113103		724609	BP OLD SAYBROOK	602 BOSTON POST RD	OLD SAYBROOK	CT	5164 00 00	MERCURY FUEL	0
113104		718182	ELLINGTON BUCK STOP	194 WINDSORVILLE RD	ELLINGTON	CT	5464 00 00	BUCKLEY GAS MARKE	0
113107		683843	BUCK STOP	201 NORTH ST	BRISTOL	CT	5464 00 00	BUCKLEY GAS MARKE	0
122208		434410	BUCK STOP	1065 BRIDGEPORT AVE	MILFORD	CT	5464 00 00	BUCKLEY GAS MARKE	97550
122208		380404	BUCK STOP	208 NEW HAVEN AVE	DERBY	CT	5464 00 00	BUCKLEY GAS MARKE	97428
122209		597816	BUCK STOP	456 MAIN ST	MONROE	CT	5464 00 00	BUCKLEY GAS MARKE	97600
163605		404995	BUCK STOP	76 HOSNER MOUNTAIN R	HOPEWELL JCT	NY	5464 00 00	BUCKLEY GAS MARKE	784942

425 SMS584N2

SALES MATERIALS SYSTEM  
ORDER COMPLETION

10/18/96 15:08  
MASTER ORDER NBR: 6292-0663

7

YOUR GENERAL SHIPMENT FOR LOCATION 16XX

IS A FUTURE ORDER FOR 96-11-18

ESTIMATED ORDER COST: 2,187.35

SPECIAL HANDLING COST: 10.50

SPECIAL INSTRUCTIONS

Account Special Instructions: FOR DECEMBER DORAL B2G1F PROMOTION \_\_\_\_\_

Polef

51862 2072

To: Washo, Mike, 1146 - Hartford Chain (PAPPP)  
From: Campbell, Judy  
Edited: 10/21/96 10:28  
Subject: J.POLEP / DECEMBER DORAL B2G1F

Hi Mike,

Attached is the customer letter and distribution list for the Doral B2G1F promotion #601794. I will need PO numbers by November 12th.

Thanks for your help.

Judy Campbell / #1610

CC: Doucette, Joyce

Polep  
PO Numbers

51862 2073

<b>DECEMBER TRANSFERS / DORAL B2G1F #601794 (BPE)</b>							
<b>CASES TRANSFERRED TO/ FROM 16XX:</b>							
<b>11XX</b>		<b>12XX</b>		<b>13XX</b>		<b>17XX</b>	
<u>From</u> <u>16XX</u>	<u>To</u> <u>16XX</u>	<u>From</u> <u>16XX</u>	<u>To</u> <u>16XX</u>	<u>From</u> <u>16XX</u>	<u>To</u> <u>16XX</u>	<u>From</u> <u>16XX</u>	<u>To</u> <u>16XX</u>
16	33	5	5	1	7	13	32
16	33	5	5	1	7	13	32
<b>TOTALS</b>							
<b>#/SKUs Needed</b>				<b>#/Offers To Post</b>			
<b>SKUs Needed</b>		<u>To/</u> <u>From</u> <u>16XX</u>	<u>(- =</u> <u>Transfer</u> <u>to 16xx)</u>	<u>Cases</u> <u>Pulled</u> <u>From</u> <u>16XX</u>	<u>Post To</u> <u>16XX</u> <u>From</u> <u>Outside</u>	<u>Cases</u> <u>Pulled</u> <u>TO</u> <u>16xx</u>	<u>Post From</u> <u>16XX To</u> <u>Outside</u>
16	33	-255	11XX	16	4,800	33	9,900
5	5	0	12XX	5	1,500	5	1,500
1	7	-90	13XX	1	300	7	2,100
13	32	-285	17XX	13	3,900	32	9,600
35	77	-630		35	10,500	77	23,000
<b>16XX POSTING</b>							
<b>OFFERS</b>		<b>179,400 (Planned) - 10,500 (Outside Posting) = 168,900 (16XX Posting)</b>					
<b>SKUS</b>		<b>8,970 (Planned) - 525 (Outside Posting) = 8,445 (16XX Posting)</b>					
<b>#/SKUS</b>	<b>#/Offers</b>	<b>Date</b> <b>Posted</b>					
19	380	12/6/96	(E&J/ POLEP)				
398	7960	12/9/96	(Includes S.Rep Prebk: MID VALLEY)				
832	16640	12/12/96	(Includes S.Rep Prebk: KLEIN / FINKLE/ NG GURNSEY)				
574	11480	12/9/96	(S.FRANK W/Midway Chain)				
1728	34560	12/11/96	(DOWLINGS W/Jolly & Odessa Chain)				
648	12960	12/16/96	(Includes S.Rep Prebk: MOUNTAIN / N HAMPSHIRE)				
267	5340	12/16/96					
762	15240	12/10/96					
2315	46300	12/17/96	(Includes W. FARMS @ 15)				
	150,860						
	10,500	From Outside Regions					
	161,360	Total					

ACCTS ARE SUMMED BY WHOLESALER

TERM	RETAIL	ACCT NAME	ADDRESS	CITY	ST ACCOUNTS	POSTED SKUS	POSTED OFFERS	DATE POSTED	POSTED USER	WHL	DESC
						14	14	280	12/16/96	16XXXXX (WSAR)	468800 NORTH COU
						385	385	7,700	12/06/96	16XXXXX (WSAR)	495892 CONSUMER
						36	36	720	12/16/96	16XXXXX (WSAR)	509977 HARRY FOU
						99	99	1,980	12/16/96	16XXXXX (WSAR)	533288 JONES MCI
						4	4	80	11/13/96	17XXXXX (WSAP)	544290 MILLER &
						13	13	260	12/17/96	16XXXXX (WSAR)	570300 SCHEIDTBLM
						83	332	6,440	12/17/96	16XXXXX (WSAR)	611800 STANDARD-
						11	11	220	12/17/96	16XXXXX (WSAR)	619822 MUSTEFELD
						14	14	280	12/17/96	16XXXXX (WSAR)	647510 TRADING P
						121	121	2,420	12/17/96	16XXXXX (WSAR)	648240 T B I COR
						517	517	10,340	12/17/96	16XXXXX (WSAR)	649920 TRIPFOOD
						11	11	220	12/17/96	16XXXXX (WSAR)	655364 BRU-CEL'S
						55	110	2,200	12/17/96	16XXXXX (WSAR)	679995 SONBYVANE
						23	69	1,380	11/13/96	17XXXXX (WSAP)	698160 L.F.WIDMA
						1	2	40	11/13/96	17XXXXX (WSAP)	707402 MCANENY B
						94	1,410	28,200	12/17/96	16XXXXX (WSAR)	842166 TOPS MARK
											954835 FLEMING C
<hr/>											
PAGE BREAK TOTAL ACCOUNTS											
4463	TOTAL QUANTITY	9,532	190,640								
POSTING INSIDE REGION ACCOUNTS	2762	TOTAL QUANTITY	7,543	150,860							
250	TOTAL QUANTITY	410	8,200								
13XXXX		1	20								
17XXXX		249	8,180								
POSTING TO OUTSIDE REGION ACCOUNTS											
1451	TOTAL QUANTITY	1,579	31,580								
11XXXX		757	15,140								
12XXXX		80	1,600								
13XXXX		127	2,540								
17XXXX		482	12,200								
18XXXX		1	20								
29XXXX		4	80								
PROMOTION TOTAL ACCOUNTS											
4463	TOTAL QUANTITY	9,532	190,640								

\*\*\*\* END OF REPORT \*\*\*\*

ACCTS ARE SUMMED BY WHOLESALER

PAGE: 1  
DATE: 11/14/96  
TIME: 08:11 AM

TERM	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ACCOUNTS	SKUS	POSTED	OFFERS	DATE	POSTED	USER	WHSL	DESC
56							56	1,120	12/09/96	16XXXX	(WSARK)	023880	ASSOCIATE		
29							29	580	11/13/96	17XXXX	(WSAPP)	024660	ASSOCIATE		
12							12	240	12/09/96	16XXXX	(WSARK)	026040	MILHEM AT		
11							11	220	12/09/96	16XXXX	(WSARK)	044880	A. D. BED		
2							2	40	11/13/96	17XXXX	(WSAPP)	057840	BLAIR CAN		
10							10	200	11/13/96	17XXXX	(WSAPP)	062131	MILLER DI		
26							26	520	12/09/96	16XXXX	(WSARK)	081120	BUFFALO T		
80							80	1,600	12/09/96	16XXXX	(WSARK)	085940	BUTTON BR		
49							49	980	12/09/96	16XXXX	(WSARK)	088080	J. A. CAL		
61							61	1,220	12/09/96	16XXXX	(WSARK)	091800	CAPITAL C		
31							121	2,420	12/09/96	16XXXX	(WSARK)	094931	MID-VALLE		
5							5	100	12/09/96	16XXXX	(WSARK)	124920	FRANK COL		
9							9	180	12/09/96	16XXXX	(WSARK)	129850	COOK WHOL		
11							11	220	11/13/96	17XXXX	(WSAPP)	130560	COOPER-BO		
18							18	360	11/13/96	17XXXX	(WSAPP)	151300	W. A. DEHA		
60							60	1,200	12/09/96	16XXXX	(WSARK)	154180	DERIGO SA		
29							29	580	12/12/96	16XXXX	(WSARK)	160600	DONOHUE C		
172							343	6,860	12/12/96	16XXXX	(WSARK)	162800	NORMAN J.		
86							86	1,720	12/06/96	16XXXX	(WSARK)	166680	EAT DISTR		
25							25	500	12/12/96	16XXXX	(WSARK)	180000	KIMIRA TO		
22							22	440	12/12/96	16XXXX	(WSARK)	186350	F & T DIS		
114							228	4,560	12/12/96	16XXXX	(WSARK)	194040	PINKIE DI		
106							106	2,120	12/12/96	16XXXX	(WSARK)	203290	HARRY FOU		
41							574	11,480	12/09/96	16XXXX	(WSARK)	204600	SAM FRANK		
8							160	12/12/96	16XXXX	(WSARK)	211050	J. GALANE			
16							320	12/12/96	16XXXX	(WSARK)	236370	GRAYS WHO			
27							135	2,700	12/12/96	16XXXX	(WSARK)	251520	N. G. GUR		
133							246	4,920	11/13/96	17XXXX	(WSAPP)	276331	GATEWAY F		
1							1	20	12/10/96	13XXXX	(WSARK)	278580	HERKIMER		
176							176	3,520	12/10/96	16XXXX	(WSARK)	278580	HERKIMER		
39							39	780	12/10/96	16XXXX	(WSARK)	281200	HIBBERT &		
6							6	120	11/13/96	17XXXX	(WSAPP)	311040	JEFFERSON		
96							1,728	34,560	12/11/96	16XXXX	(WSARK)	315288	DOWNINGS,		
17							17	340	12/10/96	16XXXX	(WSARK)	317880	R. L. JONES		
8							8	160	12/10/96	16XXXX	(WSARK)	331440	JACOB KER		
17							17	340	12/10/96	16XXXX	(WSARK)	332400	KEYCO DIS		
8							8	160	12/10/96	16XXXX	(WSARK)	332520	KEYSTONE		
6							6	120	12/10/96	16XXXX	(WSARK)	332880	KEY STORE		
25							25	500	12/10/96	16XXXX	(WSARK)	335710	KINGSTON		
93							93	1,860	12/10/96	16XXXX	(WSARK)	336660	E. P. KIR		
3							3	60	11/13/96	17XXXX	(WSAPP)	337600	KLAFFERS,		
16							16	320	12/10/96	16XXXX	(WSARK)	356150	LAVIN CAN		
1							1	20	11/13/96	17XXXX	(WSAPP)	370920	B. LIPSIT		
971							1,111	22,220	12/10/96	16XXXX	(WSARK)	375878	MCLANE NO		
22							22	440	12/16/96	16XXXX	(WSARK)	396640	MANCHESTER		
4							4	80	11/13/96	17XXXX	(WSAPP)	425810	MILLER DI		
8							8	160	12/16/96	16XXXX	(WSARK)	431520	MOHAWK CA		
109							406	8,120	12/16/96	16XXXX	(WSARK)	442680	MOUNTAIN		
32							32	640	12/16/96	16XXXX	(WSARK)	447000	MUTUAL WH		
71							275	5,500	12/16/96	16XXXX	(WSARK)	462720	NEW HAMPS		

51862 2076

DECEMBER TRANSFERS / DORAL B2G1F #601794 (BPE)										
CASES TRANSFERRED TO/ FROM 16XX:										
11XX		12XX		13XX		17XX				
From 16XX	To 16XX	From 16XX	To 16XX	From 16XX	To 16XX	From 16XX	To 16XX			
16	33	5	5	1	7	13	32			
16	33	5	5	1	7	13	32			
TOTALS										
#/SKUs Needed				#/Offers To Post						

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